### Harpreet Singh

### 1/9455 West Rohtash Nagar Shahdhara Delhi – 32

### 9643388359,9315634664

### [Harpreet.singh0917@gmail.com](mailto:Harpreet.singh0917@gmail.com)

### Career Objective:

### To work in a challenging environment where my knowledge experience and abilities can be best utilized and also offers a strong foundation for learning and expose me to new challenges.

### Summary:

### BusinessDevelopment Team.

### Assistant Manager – Domestic Operations.

### Presently associated with ATS.(Arabian Tour Services PVT LTD)

### AREA OF EXPOSURE:

### Business Development:

### Analysis marketing trends and tracking competitors’ activities and providing valuable inputs

### Responsiblefor attracting new clients and developing new relationships to support future business.

### Researched, reviewed and arranged meetings with new prospect companies and maintained a detailed weekly call log/sales report for all customer communications.

### Sell International & Domestic Destination tour package through B2B & B2C Platform.

### CAREER GRAPH:

### Since 15thApr 2016 to till date working with Arabian Tour Services as a Assistant Manager – Domestic Operations. .

### Since 15thApr 2016 to 15 Feb 2018 with ADB ROOMS PVT LTD as a Assistant Sales Manager.

### Since 03rd Mar 2014 to 18thFeb 2016 working with Hungry Bags.com as a Bussiness Development Executive

### Since 26th Sep 2012 to 07 Feb 2014 18 Months experience in Make My trip IenergizerPvt LTD.As a domestic travel expert.

### Significant Highlights `

### 24months & Above outstanding performance in ADB ROOMS PVT LTD.

### Maintaining good relations with management and retailers

### Key Responsibilities:

### Spearheading Sales of all Post-paid services through a team of sales executives

### Catering to corporate houses for promoting sales and offering them world-class service

### Monitoring of Sales growth and market response to provide a periodic feedback to Territory manager

### Managing and developing retained relationships with clients by providing them with the best of services.

### Delivering post-sales services to corporate clients in co-ordination with the Customer-care department

### PROJECTS UNDERTAKEN:

### Project Title: “TRAVSHOPPE”

### Organization:HUNGRY BAGS PVT LTD

### Project Summary: The project is designed for travel agents, freelancers. Provide Travel Website with her own name. It’s kind of combination of Product & Technology.

### Duration: 6 months

**Personal Skills:**

### Good Communication Skills

### Positive Attitude

### Hardworking & Dedicated to Work.

### EDUCATIONAL CREDENTIALS:

### Bachelor of artsGraduate from Delhi University in 2015,

### 12th from NIOS in the year 2011 with 55%

* 1 year computer diploma course from R.S.I.M (MS. Office, MS Dos, Power Point, Excel)

**Languages known: -**

**English:** Write, Read, Speak & Understand

**Hindi:** Write, Read, Speak & Understand

**Punjabi:** Write, Read, Speak & Understand

**Personal Dossier:**

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| --- | --- |
| **Father Name** | S. Malvinder Singh |
| **Date of Birth** | 10th May 1993 |
| **Gender** | Male |
| **Marital Status** | Unmarried |
| **Language Known** | English, hindi& Punjabi |
| **Nationality** | Indian |
| **Hobbies** | Badminton , Listening Punjabi Music & Driving a new type of cars. |

**Date Signature**

Harpreet Singh