

Mirza Gazanfar Ali  
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INDIA  
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9797220517,

**LOVE TO LEARN PERFECTION:**

Key Skills:, CHALLENGE LOVING, Designing Skills, Art Director, DIRECT SALES, PRESENTATION, COST CONTROLE, SURVEYING, GOOD LEARNER

**B R I E F P R O F I L E**

<b>Work Experience</b>	9 YEARS
<b>Current Employer (Designation)</b>	Beeline Services ( <i>Manager Operations</i> )
<b>Annual Salary</b>	INR 4.30 Lac(s) (Total)
<b>Functional Area (Role)</b>	Management and Planning Of Beeline Services  <b>Viz:</b> Marketing, Advertising, <b>Event Management</b> , MICE, Travel And Tour, Knowledge House, Online Content Development, Web Design, <b>Graphic Design</b>
<b>Industry</b>	Services
<b>Highest Degree</b>	BACHELOR IN SCIENCE (General)
<b>Date of Birth (Gender)</b>	10 Aug, 1983 [Male]

**S U M M A R Y O F S K I L L S & E X P E R I E N C E**

Executive | JUNIOR MANAGERIAL: 5 YEARS IN VARIOUS FIELDS.

Managerial Level in Beeline Services 5 (Local Kashmir Based MSME Concern, Travel Agency, HRD Services)

in pharma as med. Rep, in computer and multimedia educational promotional field as business Promotional Executive, Manager for small scale Industrial Unit (SSI) as Manager cum accountant (Insurance/ Assistant Sales Development Manager/Consultant) Sales Manager

**W O R K E P E R I E N C E**

<b>Duration</b>	Aug 2009 Current
<b>Company</b>	Beeline Services
<b>Designation</b>	Operation Head ( Manager Main)
<b>Job Profile</b>	<b>Marketing</b> , Advertising, <b>Event Management</b> , MICE, Travel And Tour,

	Knowledge House, Online Content Development, Web Design
<b>Duration</b>	Mar 2008 – 2009
<b>Company</b>	RELIANCE LIFE INSURANCE
<b>Designation</b>	SALES Manager
<b>Job Profile</b>	INSURANCE SELLING AND MANAGING TEAM OF 15 OFF ROLL AGENTS
<b>Duration</b>	Mar 2005 - Mar 2008
<b>Company</b>	Samson labs (P) LTD.
<b>Designation</b>	MEDICAL REPRESENTATIVE
<b>Job Profile</b>	Direct Meets With Govt. Doctors   Private Practitioners (RMPs)   Nursing Homes, HOD
<b>Duration</b>	FEB 2003 to JULY 2004
<b>Company</b>	ROYAL STEELS (SSI)
<b>Designation</b>	MANAGER CUM ACCOUNTANT
<b>Job Profile</b>	OFFICE Organization

## E D U C A T I O N

<b>UG</b>	: Bachelors in (General) from Kashmir University in 2005
<b>Other Qualification(s)/Certification(s)/ Programme(s) Attended</b>	
DIPLOMA IN COMPUTER APPLICATION	
Certificate in Sales Development	
COURSE IN WEB DESIGNING, ONLINE CONTENT MANAGER	
Participated in May Seminars, as Panelist, Intermediate	

## I T S K I L L S & P R O J E C T S

Skill Name	Last Used	
DIRECT SALES Managerial, Brand Making, Planning	CONTINUE TILL DATE	
SURVEYING	2002 At the time of the introduction of multimedia products (Educational) in Kashmir by ARENA MULTIMEDIA	
Cost control   Labor Management	@ Royal Steels an SS Industrial Unit	
TEAM MANAGER FOR SALES	@ In HDFC Insurance, Reliance Life	

HUMAN RESOURCE/ RECRUITMENT MANAGAR	@ In HDFC Insurance, Reliance Life	
Top Management   Planning I Product Making	@ Beeline Services MSME concern (Marketing   Advertising   Event Management   Travel Enterprise   Web Design Services Provider   Content Design   Art Foundation )	

## W O R K A U T H O R I S A T I O N

**Countries authorized to work in:** ALL AROUND THE WORLD

**Job Type:** Permanent (Contract 1Year)

### SOME DISCRPTION ABOUT SELF

- Started Carrier as Sales Promotional Executive for publisher
- Shifted to Computer and Multimedia Educational Promotional Field as Business Promotional Executive
- Shifter to Pharma Medicine as Med. Representative then Manager
- Manager Cum Office In-charge for small scale industrial unit (SSI).
- Insurance/ assistant sales development manager/consultant) Then Sales manager in insurance
- Currently working as *Operation Head (Manager Main)* besides i have been proving as a freelance writer for local daily newspapers, Creative Arts, Graphic Designer (Digital),

## P E R S O N A L D E T A I L S

**Name:** Mirza Gazanfar Ali

**Fathers name:** Mirza Firdous Ali

**D.O.B:** 10th Aug 1983

**Sex:** Male

**Martial Status:** Single

**Height:** 178cms

**Blood Group:** A+

**Weight:** 62 Kg s

**PASSPORT NO.** F2807483

**Habits and Hobbies:** Modern art Making (Drawing and Painting)

**Chief Skills:** Presentation Making, Brand Promotions, Designing (Digital), Mass Counseling, Office Organization, Calling (Direct or Tele), HR Management, Training, Art Director, Interactive Content Developer, Event Management, Marketing, Advertising, Travel And Tourism, MICE. *Have successfully organized Youth Festivals week long, Conferences, Art Shows, Road safety Week, have been associated with Red Cross missions Etc.*

# C U R R I C U L U M   V I T A E

**Academic Qualification:** B.Sc (English, Chemistry, Botany, Zoology (LIFE Sc.)

**Technical Qualification:** D.C.A. (Diploma in Computer Application.) PART TIME

**Additional Qualification:**

- Certificate in Sales Promotion PART TIME
- Ed Excel Diploma Computer Edu(Tata Info Tech)
- Diploma in Graphic Designing (Photoshop CS3, CorelDraw 17 Etc)

**Targets for Me:** To express my abilities

**My Quote:**

**Organize for Organizing Organization**

**Concentrate for concentrating concentration.**