

Resume

NAME: - SHAILESH H. KSHIRSAGAR

Objective: -

To visit unexplored destinations in the world, to write a book about these places on Earth, I love travelling, and through this career, I want to convert my passion into a full fledged career, I am also interested in Geography, which an integral part of Tourism Sector.

Educational Qualification:-

- Bachelor's Degree with 58.7% Marks.
- Earned Certificate & Advanced Certificate in Archaeology from Mumbai University.
- **Computer Knowledge** – expert level, using computers since past 23 years and have a special expertise in creating interactive Power Point presentations & Advanced Word editing.

Strong Points:-

- Experience in B2C & B2B both kind of Packages, Domestic & International Hotel Bookings for Walk-in Clients / Email – Telephonic Inquiries for B2C clients.
- Experience of working with Corporate Clients of different Multi National Companies and VIP guests.
- Promoting new product of Reunion Island as a newly emerging destination for Indians.
- Designing new packages & itineraries for destinations by communicating with resorts & vendors and selling it to the clients.

Work Experience:-

- Earlier was working with Unique Tours & Travels a B2C Company, as a Junior Executive, for making Competitive Packages from September 2012 to November 2015 located in Kharghar.
- Was working with Nepal Vision- a B2B Destination Management Company at Mumbai, as a Senior Executive from 16th November 2015 till 22nd June 2016.
- Worked with Hasdan Holidays & Destination Management from July 2016 to December 2017 as a B2B Executive for Nepal, Bhutan, North East India & Sri Lanka, Thailand & B2C Executive for Maldives, South East Asia.
- At present working with Ambit Tours & Travels Pvt. Ltd from April 2018 as B2B & B2C Executive.
- **Domestic**—I am a Specialist in North East India -- Darjeeling-Sikkim, Assam, Arunachal and Meghalaya. Kerala, Andaman & Nicobar, Golden Triangle and other domestic destinations.

- **International - South East & South West Asia**– Handling Sri Lanka, Maldives, South East Asia-- Thailand, Singapore, Bali, Malaysia Sectors along with Hotel bookings for tourists going to these destinations.
- **Middle East** -- Dubai + Abu Dhabi, Turkey, both GIT & FIT Packages for these Middle East sectors with UAE based B2B suppliers.
- **Central Asia** – GIT Packages for Uzbekistan (Tashkent- Samarkand), Kyrgyzstan (Bishkek) & Almaty (Kazakhstan).
- **South Asia** – Nepal & Bhutan, Sri Lanka, I was working with a DMC in these, so have got experience of handling clients for large groups for clients like **Equino Fun Holidays, Heena Tours** (Support for Kitchen Groups), **Raja Rani Travels, Rajguru Travels & Akbar Travels** on B2B Basis and B2C as well

Extra Curricular Activities:-

- Plan to visit and write a book on South American Countries & Islands in Southern Atlantic Ocean.
- Visit plans in the future to Falkland Islands, St. Helena Islands for the same.

Personal Information:-

Name	:-	Shailesh H. Kshirsagar
Father's Name	:-	Dr. Hemant Kshirsagar
Languages Known	:-	English, Hindi, Marathi.
Marital Status	:-	Single.
Hobbies	:-	Reading, Writing, Swimming.
Address	:-	1103, Sawan Highness, Plot-6A, behind Shah Arcade, Sector-6, Kharghar Navi Mumbai - 410210

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