

VIKRANT SACHDEVA

SALES & OPERATIONS
LEADERSHIP

CONTACT

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B-2/71 Safdarjung Enclave, New
Delhi - 100029

PROFILE

Working from Delhi a Senior-level professional experienced at leading State or a Region with overall experience of 12 years . Looking to work in a challenging environment where my Sales/Operations/Leadership Skills are used at an optimum level.

EXPERIENCE

THOMAS COOK INDIA LTD

GENERAL MANAGER- FOREIGN EXCHANGE | DEC 2015

- Handle a Portfolio of INR 35,000 crore
- Manage 3 verticals Corporate/Retail & Wholesale. Also directly control Sales & profitability of 10 branches
- Manage R&R , Recruitment & Remuneration of 110 on role employees.

SBI CARDS PAYMENTS & SERVICES PVT LTD

REGIONAL SALES HEAD- CREDIT CARDS |
OCT 2010 - DEC 2015

- Effectively managed multiple remote locations with network of 350 SBI & Associates Branches
- Directly Managed 8 ASM's, 16 TL's & 250 off role employees across Delhi NCR
- Directed all facets of the business, including Sales, Marketing, Recruitment, Stakeholder management and Operations.

CITIFINANCIAL CONSUMER FINANCE INDIA LTD

BRANCH MANAGER- PERSONAL LOANS | AUG 2006 - OCT 2010

- Managed a full fledged branch as Branch Manager with on roll Team of Sales/Collections/Customer Service & Cash
- In terms of profitability it was top 5 branch among 116 branches pan India

EDUCATION

PGDBM , MAJOR IN MARKETING & FINANCE

IILM- DELHI | 2004 - 2006

BACHELOR OF COMMERCE,

UNIVERSITY OF DELHI | 1999 - 2002

SKILLS

- Identifying problem statements
- Strategic sales planning
- Optimum utilization of resources
- New Market Development
- Process Implementation
- Budget Control