

# Amit Kumar Jaiswal

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## Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

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## Personal Details

- Date of Birth : 01/02/1982
- Marital Status : Married
- Nationality : Indian
- Religion : Hindu
- Gender : Male
- Father's Name : Mr Ajay Jaiswal

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## Education

- **Khudiram Bose College** 2002  
Higher Secondary  
54%

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## Skills

- Sales Market Intelligence Team Building Decision Making

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## Experience

- **Emerald Placement Services Pvt Ltd** 2004 - 2006  
Service Crew  
Order Taking  
Service  
Bill Settlement
- **HSBC Global Resourcing** 2007 - 2009  
Customer Service Executive  
Making New Clients  
Solving Client's Issues  
Update Clients with new Offers.
- **Hot Brand International** 2009 - 2010  
Counter Sales Representative  
Selling Food  
Service  
Bill Settlement  
Stock Maintainance
- **Esquire Technologies Pvt Ltd** 2012 - 2013  
Store Incharge  
Maintaining Stock  
Sales  
Marketing Promotion
- **Hotel Hindusthan International** 2013 - 2017  
Assistant Sales Manager  
Sales  
Marketing  
Generate Revenue  
B2B Focus  
Corporate Tie up

Identify New Market Source  
Online Marketing

- **Lalit Great Eastern** 2017 - 2018  
Sales Manager  
Sales  
Marketing  
B2B Focus  
Revenue Generation  
Team Management  
Online Marketing
- **Fortune Park Panchwati** 2018 - 2019  
Assistant Sales Manager  
Sales  
Marketing  
B2B Market Focus  
Revenue Management  
Team Management
- **IDS Next Business Solutions Pvt Ltd** 2019 - 2020  
Territory Sales Manager  
Sales  
Marketing  
Market Analysis
- **Cogenthub Private Limited** 2021 - 2022  
Business Development Manager  
BPO business generation from UK and USA  
Online Marketing
- **Bengal Steel and Furniture** 2022 - 2023  
Business Development Manager  
Sales  
Marketing  
Promotion  
Maintaining Stock  
Team Management
- **Pipul Hotel and Resort** 2023 - 2024  
Sales Manager  
Sales  
Marketing  
Revenue Generation  
B2B Focus  
Market Intelligence  
Team Management
- **Hotel Coral Suites and Suraj Palace** 2024 - Till Date  
Senior Sales Manager  
Sales  
Marketing  
B2B Focus  
Online Marketing  
Team Management  
Revenue Generation  
Revenue Management