

OBJECTIVE

Sales professional with 3+ years experience in lead generation and leadqualification, proven customer service, and communication skills to effectively fill the Sales Executive role in your company.

EXPERIENCE

Brightsun Travel

15-06-2023 -

Travel & Cruise Consultant

1. Booking hotel, cruise, and tour packages for clients is my main task.
2. I also find the best prices from suppliers.
3. I organize travel packages for clients and make sure they have all the necessary documents.
4. Coordinating with suppliers to get good deals is part of my job.
5. Overall, I make sure our clients have a smooth travel experience.
6. Using online platform for hotel booking and transfer like Bedssonline, Make my trip, Grn connect, Expedia, stuba,TBO Etc
7. Maintaining booking data in Excel sheet

Easeel Groups Cordelia cruises

20-06-2022 - 20-06-2023

Cruise Counsultant

1. Make outbound and inbound calls to understand customer needs and budgets.
2. Sell cruise holiday packages by convincing customers.
3. Provide after-sales support, resolving issues to ensure customer satisfaction.
4. Keep track of daily follow-ups.
5. Meet monthly and daily sales targets.
6. Report sales performance to the manager.

Kayakalp Enterprises

2-11-2021 - 10-06-2022

Business development executive

Inside Sales, Outbound Process , Client Handling , Post Sales Service .

selling ayurvedic products .

Square yards

03-04-2021 - 21-10-2021

Business development executive

Cold Calling , Lead Generation , Face 2 face Meetings , reporting to the manager everyday .

#Real Estate

EDUCATION

NEEAJ SINGH

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Green view Apartment pocket
6 sector 82 Noida.

INTERESTS

Dancing

Listening Spritual Songs

Cricket

IIMT Groups of college (Greater Noida)

2021

BBA(Bachelor of Business administration)
