

## RITESH PROFILE (GM)



**Full Name:**RITESH MISHRA

**Preferred Name:** RITESH

**Sex:** MALE

**Age:**44YRS

**Date of Birth:** 2<sup>nd</sup> March,1976

**Nationality:** Indian.

**Current Location:**Aloushia,Ikeja,Lilongwe near shop rite, Lagos, Nigeria. .right now on vaction at delhi.

**Previous Location:**Pacific Limited Llc,zambia malawi

**Preferred Location:** Any where /Worldwide.

**Family Status** (*Single/Married/Divorced*): **single**

**Children** (*Number/Ages*): **nil**

**Longest Duration at an Employer:** 4 & 3 yrs of last two overseas assignment

**Number of Jobs held in the last 10 years:** 4 jobs

**Number of Promotions obtained in the last 10 years:** 4

**Reasons for Current Career Change:** Better Growth & Opportunity to explore further.

**Reasons for Leaving Each Employer in the last 10 years:**It's purely on merit basis while taking due consideration of personal & professional growth,benefits,values,opportunities & market share in hospitality domain at large.

**Employment Status** (*Employed/Unemployed/Consultant*): **Employed**

**Total Years of Commercial Experience:** About 17 yrs

**Key Industry/Sector Experience:** Hotels/Hospitality

**International/Country Experience:** About 10 yrs

**Education Qualifications:** BHM & MBA

**Sourced from :**Referred

**Current Salary** (*Per Month/Currency/Gross*):3000 usd per month with mobile ,car,family status etc

**Expected Salary/Benefits** (*Per Month/Currency*): 3000-3500 \$ usd per month

**Notice Period:** Can join by first week of october,2014

**Skype ID:**ritesh.mishra32

**Contact Mobile Number:** +916398222842

**Contact Home Number:** +919212225177

**Contact Email Address:** ritesh1976@gmail.com

1. **What are the main reasons for you wanting to change careers or consider a move right now?**  
Across the world, there is a sense of warmth and a need to go beyond guest expectations. Another distinguishing factor is the application of Business Excellence Model. The essence of this framework is about running a business effectively and efficiently, which has enabled Many companies (including us) to continually improve operations and achieve world-class standards. The above said reasons while creating a niche in Hospitality services with an opportunity to get assigned in better growing organization with better professional future growth.

2. **What has been your biggest or most significant achievement/accomplishment in the past 5 years?**  
*I am a fan & a strong believer of the words: respect, communication, appreciation and solution creator.*

*My Managerial Experience span over 17 years in the hospitality Industry. I'm a committed 'hands on Person' to get the Job done. Being BHM (67%) from SCHM, Mangalore University and MBA(87%) from AIMA, Delhi, Posses a strong managerial background which covers all aspects of operations such as Financial Management, Forecasting, Budget Preparation, Sales promotion, Accommodation, Food & Beverage, Administration.*

*Acted as an independent profit center head of the Line & Matrix Dept. viz. F.O./Sales/F&B Dept. Ensuring smooth execution link between Guest - Sales – Services While Maximize Profitability and improved output efficiency with an overall smooth operation among various units in East Africa. We as a Team has achieved occupancy rate of 85% which is up by 10% in respect to last financial years. Similarly the ARR & Rev Par was increased by 10%.*

*We have reduced the HLP cost by 5% and Food & Beverage cost by 10%. However the sales figures has gone up by 10% as compared to last financial year's figure. Retrieving and ensuring total customer satisfaction after undertaking a SAP and ETOP analysis. Strategic implementation of CRM.*

3. **What has been your biggest mistake, challenge or failure to date and what did you learn from it?**  
Sometimes telling the bare facts to the top management has put me an embarrassing & unpleasant situation resulting in the circumstances which forces either me to leave the organization or the management to ask me to leave the organization.

*I've now learnt to reconcile with the prevailing circumstances, situations & atmosphere in the organization & only to highlight the short comings when the top mgmt wants to know about it.*

4. **What is your ideal future career plan and what's most important to you?**  
My ideal future career plan is to serve the hospitality industry in away to maximize profits to Mgmt & best services to guests. The most important to me is to be at the top.

5. **What would you say are your key natural strengths, skills and abilities?**  
My Key Strength is to strive for an excellence in Hospitality industry by increasing sales to many folds, Enabling the organization to maximize the profit with best available services to guests.

6. **What would you say are your natural weaknesses and most under-developed skills?**  
Being perfectionist at times it does bother to my colleagues which is my only weakness & most under developed skill.

7. **What is the best environment you have ever worked in and why?**  
The Private island, Zanzibar & Hotels & Lodges(T), Because of the patience & trust, reposed in me by the boss on various issues raised by me with regards to profitability of the organization.

8. **Who is the best boss/manager/owner you have ever worked for and why?**  
The best Boss is our present CMD.Mr. Kotak ,Because of the patience & trust ,reposed in me by the boss on various issues raised by me with regards to profitability of the organization.
9. **What key skills have you developed the most in the past 3 years?**  
Sales ,Front Office and F&B
10. **What are your core values and most important principles you live by in your life?**  
Confidentiality, Integrity & Honesty with loyalty,sincerity & devotion.
11. **What other opportunities are you pursuing at present and what is the status of each?**  
Looking for an opportunity to get assigned in better growing organization with better professional future growth.
12. **Would you consider any Interim Consulting Roles (1 day to 1 month assignments on a daily rate)?**  
No .I always strive for long term,mutual benefited business association as full time Employment only.

**Reference Contacts will be provided if needed.**

**Name:MR. FREDDY TENGA**

**Company:Private Islands,Zanzibar ,member of Hotels& Lodges(T) Ltd**

**Designation:Director Group Operations of Hotels & Lodges and Private islands,Zanzibar.**

**Contact Number:+255713024009**

**Email ID: freddytenga@yahoo.com**

**Capacity in which the referee is known to you:Group General manager with Private islands,Zanzibar.**

**Name:Lioonel Vincent**

**Company: Hotels& Lodges(T) Ltd**

**Designation:Group Executive Chef**

**Contact Number:+918411004215**

**Email ID:cheflioonel@gmail.com or cheflioonel@yahoo.co.in**

**Capacity in which the referee is known to you: General Manager at Lobo Wild Life Lodge,Arusha,Tanzania**

**Name:Mr.Lioonel Vincent**

**Company:Double Tree By Hilton,Dar es Salaam,Tanzania**

**Designation:Executive Chef**

**Contact Number:+ 918411004215**

**Email ID: cheflioonel@gmail.com or cheflioonel@yahoo.co.in**

**Capacity in which the referee is known to you:Hotel Manager**