

PAWAN SINGH

Chakfatma Sheerdeh Jhusi Prayagraj

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DOB : 30 May 1999

OBJECTIVE

My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

EXPERIENCE

AKASH EDUCATION SERVICES LTD.

June 2022 - November
2022

Business Development Manager

B2B ,Handling schools as partener to Aakash Education signing deals with them .

UPGRAD EDUCATION

September 2021 - June
2022

Business Development

Sales in higher education to the working professionals,counselling,enrollment to the course etc.

WHITEHATJR./BYJU'S FUTURE SCHOOL

27 Oct 2020 - 19 August
2021

sales Manager

Sales in Education for K12 process,enrollment for learner,upselling etc.

MARRIOTT INTERNATIONAL

February 2020 - Septemver
2020

Sales and service Associate

Handling sales in room reservation across Pan India Marriott hotels ,upselling ,Handeling customer queries ,etc.

TAJ EXOTICA RESORT AND SPS GOA

November 2017 - April
2018

Internship

Done Job training all the Core department & Sales Marketing Department

EDUCATION

IHM GWALIOR ,MADHYA PRADESH

2019

Bsc in Hospitality and Hotel administration

Grades - **64 Percent**

CENTRAL ACADEMY ,JHUSI PRAYAGRAJ

2016

Higher Secondary

Grades - **63.4 Percent**

NEW RSJ PUBLIC SCHOOL ,JHUSI PRAYAGRAJ

2014

Secondary Education

Grades - **79.8 Percent**

SKILLS

Proficient in MS.word,excel (Ms.Office),Sales approach,Fluent communication skills and customer interactions.,

PROJECTS

CORPORATE SALES AND MARKETING

Done corporate sales and marketing compaign with Marriott International .

LANGUAGE

Proficient in English and Hindi