



NEHA MANI

Sales Manager

Profile

To leverage my extensive experience in sales management to drive revenue growth and enhance the overall sales performance of a dynamic organization. Seeking a challenging role where I can strategically lead and inspire a high-performing sales team, implement effective sales strategies, and foster key client relationships.


Work Experience


- | | |
|-------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Jan
2024
-
Present | SIOX Global Pvt Ltd
Sales Manager <ul style="list-style-type: none">Developed and implemented data-driven sales plans that consistently exceeded revenue targets for the hotel chain.Implemented dynamic pricing strategies to maximize revenue across different seasons and market segments. |
| Oct
2019
-
Oct
2023 | OYO Hotels & Homes Pvt Ltd.
Partner Consultant <ul style="list-style-type: none">Proven track record as a dynamic hotel manager with expertise in overseeing comprehensive hotel operations.Demonstrates strong leadership, organisational prowess, and an unwavering commitment to delivering exceptional hospitality services. |
| Apr
2019
-
Aug
2019 | Tech Mahindra Pvt Ltd
Associate Customer Support <ul style="list-style-type: none">Worked in Bell Canada process. Calling customers to inform them about their TV, Internet or Phone installation.Upsold movie and internet packages. |
| 2017
-
2019 | Oravel Stays Pvt Ltd
Sales Executive <ul style="list-style-type: none">Successfully converted inbound calls into bookings, consistently meeting daily targets as a Sales Executive.Demonstrated exceptional performance, leading to a promotion to outbound sales within just 3 months, where I continued to achieve daily targets and drive sales growth. |

Personal Details

DOB: February, 22 1995

Hobbies: Travelling and watching documentaries

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 neha2280mani@gmail.com

 New Delhi

Education

Higher Secondary Certificate
2014- 2015
Guru Harkrishan Public School

Bachelors in Business Administration
2016- 2019
Jamia Millia Islamia

Diploma in Modern Applied Psychology (DIMAP.),
The Academy of Modern Applied Psychology
Jan- Apr 2023

Certificate in Growth Strategies for Business, Alison
Oct 2023

Certificate in Agile Project Management, Alison
Nov 2023

Expertise

Problem Solving and strategic thinking

Customer/client engagement

Results Oriented

Language

English

Hindi

Punjabi