



ROHAN KUMAR GHOSH

RZF 903A Raj nagar part 2 new delhi 110077
8178069169

rohan.kghosh1998@gmail.com

15/10/1998

in linkedin :

[https://www.linkedin.com/in/rohan-kumar-ghosh-412054226?](https://www.linkedin.com/in/rohan-kumar-ghosh-412054226?utm_source=share&utm_campaign=share_via&utm_content=profile&utm_medium=android_app)

utm_source=share&utm_campaign
=share_via&utm_content=
profile&utm_medium=android_app

OBJECTIVE

I want a highly rewarding career where I can use my skills and knowledge for organizational and personal growth

SKILLS

- good communication
- good knowledge of computer
- Good knowledge of managing and handling clients domestic and international

EXPERIENCE

05/08/2019 -
19/03/2020

Techradiance

Business development associate

Key responsibility is to cold calling and generating the leads through google contacts and share them the details of the products and close them.

29/06/2021 -
13/05/2022

Planetspark

Business development executive

Conduct product demonstrations and presentations to prospective clients, negotiate contracts, and finalize sales deals. Work with other departments (marketing, content, customer service) to maintain and boost customer experience.

05/09/2022 -
08/11/2024

TopD alliance

Business development executive

Target clients we're IT professionals who is looking to upgrade their knowledge by doing courses in domains like clouds computing , project management , cybersecurity, data science and more which boost their career .

We have to Identify and pursue potential customers or clients through various sales channels, such as cold calling, marketing generated leads and referrals.

Develop and nurture strong relationships with existing and prospective clients to understand their needs, preferences, and pain points.

03/12/2024 -
03/02/2025

Hero vired

Sr learning consultant

Need to do cold calls to the leads which we recieved from the marketing team, to give them the domain and career knowledge for the data domain and how hero vired data analytics placement program can help them to achieve that goal need to fix screening session with the manager and close the deal on the screening round only.

EDUCATION

2014

kendriya vidhyalay CBSE Board

10th

2016

Kendriya vidhyalay CBSE Board

12th

2019

Bharatiar university

Bsc in Hotel management