

## **PAWAN SINGH**

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**DOB**: 30-05-1999

**OBJECTIVE** 

To seek an opportunity where I could utilise my skills and experience for growth and development of

Organisation and Individual .

**EXPERIENCE** 

## HARP RESORT ( BAYWATCH RESORT GOA )

July 2023 - Current

Sales Manager

Sales Management ,connect with Travel Agents ,tour operators ,Corporates and Outlets for Business requirements

CLASSPLUS December 2022 - April 2023

**Business Development Manager** 

Handling team of executive in Education technology B2B ,Application Sale .

AAKASH EDUCATIONAL SERVICES PVT LTD .

June 2022 - November 2022

**Business Development Manager** 

Looking after team of executives and associate and involve in closing up the deal .

WHITEHAT JR. October 2020 - October 2021 - October

Sales Manager

Handling sales team ,making prospect ,leads funnel and closure .

MARRIOTT INTERNATIONAL February 2020 - September 2020

**Sales and service Associate**Looking after the reservations sales ,Bonvoy membership and Vip Clients and Corporates .

EDUCATION IHM GWALIOR 2019

Bsc. Hospitality And Hotel Administration

Grades - 64

CENTRAL ACADEMY ,JHUSI ,PRAYAGRAJ 2016

Senior Secondary Grades - 63

NRSJPS, JHUSI ,PRAYAGRAJ

HighSchool Grades - **79** 

Skills Sales Closing , Communication Channel , MS. Office Profficient,

PROJECTS CORPORATES

Handled Special Corporates involvement for Business generation in Marriott International.

REFERENCE Shubham Pandey - Assistant H.R.Manager
Marriot Hotel

Marriot Hotel 6265050367