

CURRICULUM VITAE

Viplav.U.Satam

C-303, Shivam CHS, Sector 17, Near Datta

Contact No.: 8080586877

Mandir , Airoli, Navi Mumbai, 400708

Email-Id.: viplavsatam480@gmail.com

Professional Qualification :

- ✓ IATA Travel & Tourism, Foundation Level Dec. 2016.
- ✓ Diploma in Aviation And Tourism Management, IITC For 1 Year.
- ✓ CRS Amadeus

Academic Track Record:

Details	Name of Institution	Degree & Discipline	%
H.S.C.	Smt. S.D.V		66.15%
S.S.C.	Radhikabai Meghe Vidyalaya		60.92%
B.COM	Rajiv Gandhi College		55.40%

Personal profile:

Name : Viplav .U. Satam

Date of birth : 15 January 1997

Marital status : Single

Languages known : English, Hindi & Marathi.

Nationality : Indian

Hobbies: Reading, Football, Travelling.

Behavioral characteristics:

- Optimistic
- Quick learner
- Committed to quality & results

- Presentation & leadership skills
- Maintaining proper standards of work efficiency

Work Experience:

Working as a Sr. Sales & Marketing executive in Moonlight Holidays Pvt Ltd.
from November 2019

Work Profile:

As a Senior Sales Executive

- Worked as a Sr. Customer care executive. (Email & Voice)
- Proactive in follow-up with the customers, suppliers, & vendors for arranging timely placement of the product.
- Hands-on experience in making proper travel itineraries as per the clients' requirements.
- High level of customer interaction with a focus on speedy and exceptional customer service.
- Calling cold prospects and making them a formal client.
- Efficient in organizing various tours for groups & corporates like business or leisure.
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As a Senior Marketing Executive

- Visiting travel agents for the promotion of products.
- Making calls for the development of the business.
- Proficient in research and improvement for the expansion of any prominent products in the industry.
- Resourceful in knowing how to make a travel product in response to the demand & season.
- Skilled in marketing the product through social media and further aspects
- Quick in learning any knowledge which can help in the business development

Declaration:

I hereby declare that all the above-furnished information is true to the best of my knowledge, and if given the opportunity I promise to give the best abilities to the organization.

Place : Airoli

Date :

Signature

(Viplav. U.Satam)